



February 7, 2023

AWARD NOTICE
BL141-22
On-Demand Installation Services for Voice and Data Wiring on an Annual Contract

Pursuant to the bids received on December 21, 2022 for BL141-22 On-Demand Installation Services for Voice and Data Wiring on an Annual Contract the bid has been awarded to Ideal Communications, Inc., as the primary service provider; Core Technologies, Inc., as the secondary service provider; and Com-Tech Communications of Georgia, Inc., as the tertiary service provider, in the base bid amount of \$405,455.60. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland", written over a faint circular stamp.

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Associate III

DG/bc

Enclosure

BL141-22
On-Demand Installation Services for Voice and Data Wiring on an
Annual Contract
Department of Information Technology Services

February 20, 2023 - February 19, 2024

February 20, 2023 - February 19, 2024				Com-Tech Communications of Georgia, Inc. (OC)		Core Technologies, Inc. (L)		Ideal Communications, Inc. (OC)	
ITEM #	DESCRIPTION	APPROX ANNUAL QTY.		PER PULL COST	TOTAL PRICE	PER PULL COST	TOTAL PRICE	PER PULL COST	TOTAL PRICE
SECTION A									
1	CAT-6 UTP PVC DATA	1,500	EA	\$200.00	\$300,000.00	\$165.00	\$247,500.00	\$60.00	\$90,000.00
2	CAT-6 UTP PLENUM DATA	1,500	EA	\$225.00	\$337,500.00	\$185.00	\$277,500.00	\$125.00	\$187,500.00
3	SINGLE MODE FIBER BACKBONE	25	EA	\$1,000.00	\$25,000.00	\$1,100.00	\$27,500.00	\$700.00	\$17,500.00
4	MULTIMODE FIBER BACKBONE	75	EA	\$1,000.00	\$75,000.00	\$1,200.00	\$90,000.00	\$750.00	\$56,250.00
Sub-Total Section A				\$737,500.00		\$642,500.00		\$351,250.00	
SECTION B									
1	CAT-6 UTP PVC DATA	500	EA	\$200.00	\$100,000.00	\$65.00	\$32,500.00	\$40.00	\$20,000.00
2	CAT-6 UTP PLENUM DATA	500	EA	\$225.00	\$112,500.00	\$65.00	\$32,500.00	\$40.00	\$20,000.00
Sub-Total Section B				\$212,500.00		\$65,000.00		\$40,000.00	
Total				\$950,000.00		\$707,500.00		\$391,250.00	
ITEM #	DESCRIPTION			COST		COST		COST	
SECTION C									
1	Percentage Mark-Up Above Cost of Parts, Materials and Equipment			15%		15%		12%	
2	Hourly Rate for Work - Regular Time			\$125.00		\$55.00		\$55.00	
3	Hourly Rate for Work - Over Time			\$187.50		\$82.50		\$82.50	
Will Vendor Hold Pricing Firm? Renewal Option One				Yes		Yes		5% increase	
Will Vendor Hold Pricing Firm? Renewal Option Two				Yes		Yes		5% increase	
Will Vendor Hold Pricing Firm? Renewal Option Three				Yes		Yes		5% increase	
Will Vendor Hold Pricing Firm? Renewal Option Four				Yes		Yes		5% increase	

Recommended Vendors:

Primary:

Ideal Communications, Inc.
Attn: Steve Camp
P.O. Box 1139
Flowery Branch, GA 30542
Phone: 770-965-9418
sc@idealcomm.com

Secondary:

Core Technologies, Inc.
Attn: Michael Lott
2800 Colonnades Court
Norcross, GA 30078
Phone: 470-402-3920
mlott@coretechinc.com

Tertiary:

Com-Tech Communications of Georgia, Inc.
Attn: Brian O'Neil
124 Andrew Drive, Suite 100
Stockbridge, GA 30281
Phone: 404-569-8368
brian@com-tech.com